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PRESS RELEASE

Axway Announces Intent to Acquire Vordel

Expanded Portfolio to Own the Enterprise Edge with API and Identity Offerings

Paris, 7 November 2012 - Axway (NYSE Euronext: AXW.PA), announces its intent to acquire Vordel, a leader in software technologies enabling enterprises to deliver APIs for Cloud and Mobile. The acquisition of Vordel's API and Identity capabilities will expand Axway's MFT, B2B and integration heritage, providing customers with a single solution to own the enterprise edge, and govern flows of data that extend to Cloud and Mobile.

The combination of Axway's leadership in MFT, B2B and integration, with Vordel's leadership in API Management, SOA Governance and Identity management, will provide customers with a full suite that serves all enterprise integration patterns. Data flowing across the enterprise edge will now be governed, with one solution, whether the data is B2B, MFT, API or web services. The Axway/Vordel suite of offerings will change the dynamic of the enterprise edge, extending to cloud integration, with mobile access to legacy data, and innovative identity solutions. Central policy management will provide end-to-end visibility, from Cloud to on-premises, from B2B to API and from legacy to mobile.

The Vordel products and solutions will become core to the Axway Suite. Vordel customers and partners will benefit from enhanced investment in the Vordel future, as well as the value enabled by being part of the larger Axway Suite. Axway's 11,000 customers will receive immediate benefit from the complementary services and expertise currently offered by Vordel. The Strategic fit will go well beyond complementary portfolios and will be introduced to the market in the near future.

Christophe Fabre - CEO of Axway

"By choosing the right approach to integration CIOs and Enterprise Architects can save their organizations money and help ensure the success of their integration projects across the enterprise and into the Cloud. Together Axway and Vordel align to enable that vision. The breadth of the combined Axway-Vordel platform



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will now provide companies with a single consolidated approach to their application and data integration needs --- across on-premise and Cloud environments."

Vic Morris - CEO of Vordel

"I am delighted that Vordel is to become part of the Axway family. There is a natural synergy between the two companies, and our respective customers will benefit enormously from this combination of technologies. This is a new beginning for Vordel, and will ensure continued development and support of the Vordel API Server while also benefiting from the momentum that Axway will provide. As we move forward together, new Axway products will be delivered which will incorporate the strengths of both the Axway and Vordel product suites and enable Axway to further enhance its position as a market leader."

"API management and SOA governance technologies add considerably to the functionality offered by basic cloud management. Integration brokerages can use governance policies in many ways. " notes Gartner, Inc. in "Devise a Systematic API Management and Governance Strategy for Long-Term CSB Success", P. Malinverno, et al August 2012

Axway Software plans to acquire 100% of Vordel Limited and subsidiaries. The transaction will be funded through our existing bank credit line. This initiative is expected to be accretive to Axway within the first year and we expect revenue synergies by the addition of the Vordel products to our suite. The proposed transaction is subject to customary closing conditions, such as submission to the Works Council, in accordance with legal provisions. We would expect the transaction to close and be consolidated within Axway accounts within the quarter. Financial terms have not been disclosed. The details of this transaction will be announced after the project has been finalized.

About Axway

Axway (NYSE Euronext: AXW.PA), the Business Interaction Networks specialist, is a software publisher with more than 11,000 clients in 100 countries. For more than 10 years, Axway has provided and introduced technical solutions allowing companies who are leaders in their market to exchange, integrate, manage, secure and govern their strategic exchange transactions across the world, in order to speed up their performance. Our solutions, reputed by the industry and proposed for on premise management or hosted on the Cloud (on demand), integrates B2B solutions, MFT (Managed File Transfer), the monitoring of industry-related processes, securing emails and authentication; associated with professional services and Managed Services. Axway, whose headquarters is in France and whose Executive Management is based in the United States, also has offices around the world. For more information, consult our website: <http://www.axway.com>



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About Vordel

Vordel's products enable enterprises to deliver APIs to cloud, mobile, and partners. The Vordel API Server is an enterprise-ready, unified API platform to manage, deliver and secure APIs. Global enterprises rely on the Vordel API Server to deploy mission-critical APIs and extend existing IT infrastructure to keep up with the rapid change in mobile and cloud computing technologies. Vordel has global enterprise customers including banking, healthcare, insurance, manufacturing, media, pharmaceutical, telecoms, utility and government organizations. To learn more and obtain a free evaluation of Vordel's products, go to: www.vordel.com and follow us on [twitter](#) and our [Blogs](#)
