



## Consolidated balance sheet

	31/12/2020	31/12/2019
<b>ASSETS</b> <i>(in thousands of euros)</i>		
Goodwill	330 306	349 976
Intangible assets	23 356	33 912
Property and equipment	15 421	12 505
Right-of-use assets (IFRS 16)	28 935	23 474
Financial and other non-current assets	8 622	5 089
Deferred tax assets	16 289	17 724
<b>Non-current assets</b>	<b>422 929</b>	<b>442 679</b>
Inventories	-	-
Trade accounts receivable	88 085	71 893
Other current receivables	32 167	33 179
Cash and cash equivalents	16 165	21 087
<b>Current assets</b>	<b>136 417</b>	<b>126 158</b>
<b>TOTAL ASSETS</b>	<b>559 346</b>	<b>568 838</b>
<b>LIABILITIES AND EQUITY</b> <i>(in thousands of euros)</i>		
Share capital	42 702	42 451
Capital reserves	111 541	110 976
Consolidated reserves and other reserves	192 744	203 764
Profit for the period	8 476	5 405
<b>Equity - Group share</b>	<b>355 463</b>	<b>362 596</b>
<b>Minority interests</b>	<b>4</b>	<b>2</b>
<b>TOTAL EQUITY</b>	<b>355 466</b>	<b>362 598</b>
Financial debt - long-term portion	37 270	39 201
Lease liabilities - long-term portion (IFRS 16)	32 162	22 903
Deferred tax liabilities	2 298	488
Other non-current liabilities	10 761	13 090
<b>Non-current liabilities</b>	<b>82 490</b>	<b>75 683</b>
Financial debt - short-term portion	2 942	3 452
Lease liabilities - short-term portion (IFRS 16)	5 625	6 809
Trade payables	13 778	16 617
Deferred income	54 692	60 567
Other current liabilities	44 353	43 112
<b>Current liabilities</b>	<b>121 390</b>	<b>130 557</b>
<b>TOTAL LIABILITIES</b>	<b>203 880</b>	<b>206 240</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>559 346</b>	<b>568 838</b>



## Consolidated income statement

in thousands of euros	31/12/2020	31/12/2019
<b>Revenue</b>	<b>297 234</b>	<b>299 962</b>
Staff costs	-189 891	-187 934
Purchases consumed and external expenses	-63 260	-74 409
Taxes and duties	-2 626	-1 645
Depreciation, amortisation, provisions and impairment	-12 660	-12 997
Other operating expenses and income from recurring operations	2 051	2 947
<b>Operating profit on business activity</b>	<b>30 847</b>	<b>25 924</b>
<i>as % of revenue</i>	<i>10,4%</i>	<i>8,6%</i>
Expenses related to stock options	-5 067	-2 740
Amortisation of allocated intangible assets	-8 162	-8 605
<b>Profit from recurring operations</b>	<b>17 618</b>	<b>14 579</b>
<i>as % of revenue</i>	<i>5,9%</i>	<i>4,9%</i>
Other operating income and expenses	24	-288
<b>Operating profit</b>	<b>17 642</b>	<b>14 291</b>
<i>as % of revenue</i>	<i>5,9%</i>	<i>4,8%</i>
Cost of net financial debt	-1 413	-1 551
Other financial income and expense	-2 657	-564
Tax charge	-5 095	-6 770
<b>Net profit for the period from continuing operations</b>	<b>8 478</b>	<b>5 406</b>
<b>Net profit</b>	<b>8 478</b>	<b>5 406</b>
<i>as % of revenue</i>	<i>2,9%</i>	<i>1,8%</i>
of which attributable to non-controlling interests	-2	-1
<b>of which attributable to owners of the Company</b>	<b>8 476</b>	<b>5 405</b>
<b>Basic earnings per share</b>	<b>0,40</b>	<b>0,25</b>
<b>Fully diluted earnings per share</b>	<b>0,38</b>	<b>0,24</b>



## Consolidated statement of changes in net debt

Changes in net debt (without employee profit sharing in accordance with the bank debt covenants)

<i>in thousands of euros</i>	<b>31/12/2020</b>	<b>31/12/2019</b>
<b>NET DEBT AT BEGINNING OF PERIOD (A)</b>	<b>21 566</b>	<b>10 227</b>
<b>Cash from operations after cost of net debt and tax</b>	<b>32 838</b>	<b>28 661</b>
Cost of net financial debt	1 413	1 551
Income taxes (including deferred tax)	5 095	6 770
<b>Cash from operations before changes in working capital</b>	<b>39 346</b>	<b>36 982</b>
Taxes paid	-3 516	-4 127
Changes in working capital requirements	-23 706	-19 250
<b>Net cash from operating activities</b>	<b>12 124</b>	<b>13 605</b>
Change related to investing activity	-7 746	-4 552
Rental payments	-4 444	-7 652
Net interest paid	-657	-766
<b>Available net cash flow</b>	<b>-723</b>	<b>635</b>
Impact of changes in scope	-400	-723
Financial investments	-26	-130
Dividends paid	-	-8 472
Capital increase in cash	649	-
Other changes	-921	-2 736
<b>TOTAL NET CHANGE DURING THE PERIOD (B)</b>	<b>-1 421</b>	<b>-11 426</b>
Impact of changes in foreign exchange rates	-1 059	87
<b>NET DEBT AT END OF PERIOD (A-B)</b>	<b>24 046</b>	<b>21 566</b>

## Consolidated cash flow statement

<i>in thousands of euros</i>	<b>31/12/2020</b>	<b>31/12/2019</b>
<b>Consolidated net profit (including minority interests)</b>	<b>8 478</b>	<b>5 406</b>
Net increase in depreciation, amortisation and provisions	19 940	20 484
Unrealised gains and losses relating to changes in fair value	-	-
Share-based payment expense	4 405	2 689
Other calculated income and expense	-	0
Gains and losses on disposal	15	82
<b>Cash from operations after cost of net debt and tax</b>	<b>32 838</b>	<b>28 661</b>
Cost of net financial debt (including finance leases IFRS 16)	1 413	1 551
Income taxes (including deferred tax)	5 095	6 770
<b>Cash from operations before cost of net debt and tax (A)</b>	<b>39 346</b>	<b>36 982</b>
Tax paid (B)	-3 516	-4 127
Changes in operating working capital requirements (included liabilities related to employee benefits) (C)	-23 706	-19 250
<b>Net cash from operating activities (D) = (A+B+C)</b>	<b>12 124</b>	<b>13 605</b>
Purchase of tangible and intangible fixed assets	-7 746	-4 550
Proceeds from sale of tangible and intangible fixed assets	-	-2
Change in right of use - rent assets (IFRS 16)	-	-
Purchase of financial assets	-	-
Proceeds from sale of financial assets	-	-
Impact of changes in the scope of consolidation	-400	-723
Changes in loans and advances granted	-26	-130
Other cash flow relating to investing activities	61	246
<b>Net cash from (used in) investing activities (E)</b>	<b>-8 111</b>	<b>-5 159</b>
Proceeds on the exercise of stock options	649	-
Purchase and proceeds from disposal of treasury shares	-201	-1 164
<b>Dividends paid during the period:</b>	<b>-</b>	<b>-</b>
- Dividends paid to shareholders of Sopra Group SA	-	-8 472
- Dividends paid to minority interests of consolidated expenses	-	0
Borrowings	-	15 000
Repayment of borrowings	-2 360	-18 639
Change in lease liabilities (IFRS 16)	-4 444	7 652
Net interest paid (including finance leases IFRS 16)	-657	-766
Other cash flow relating to financing activities	-851	-1 550
<b>Net cash from (used in) financing activities (F)</b>	<b>-7 864</b>	<b>-23 243</b>
Effect of foreign exchange rate changes (G)	-1 059	87
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS (D+E+F+G)</b>	<b>-4 911</b>	<b>-14 710</b>
Opening cash position	21 062	35 772
Closing cash position	16 151	21 062