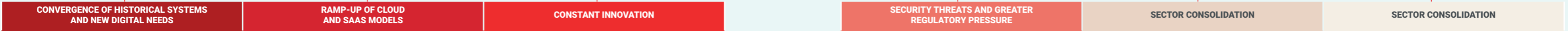


BUSINESS MODEL

NFPS

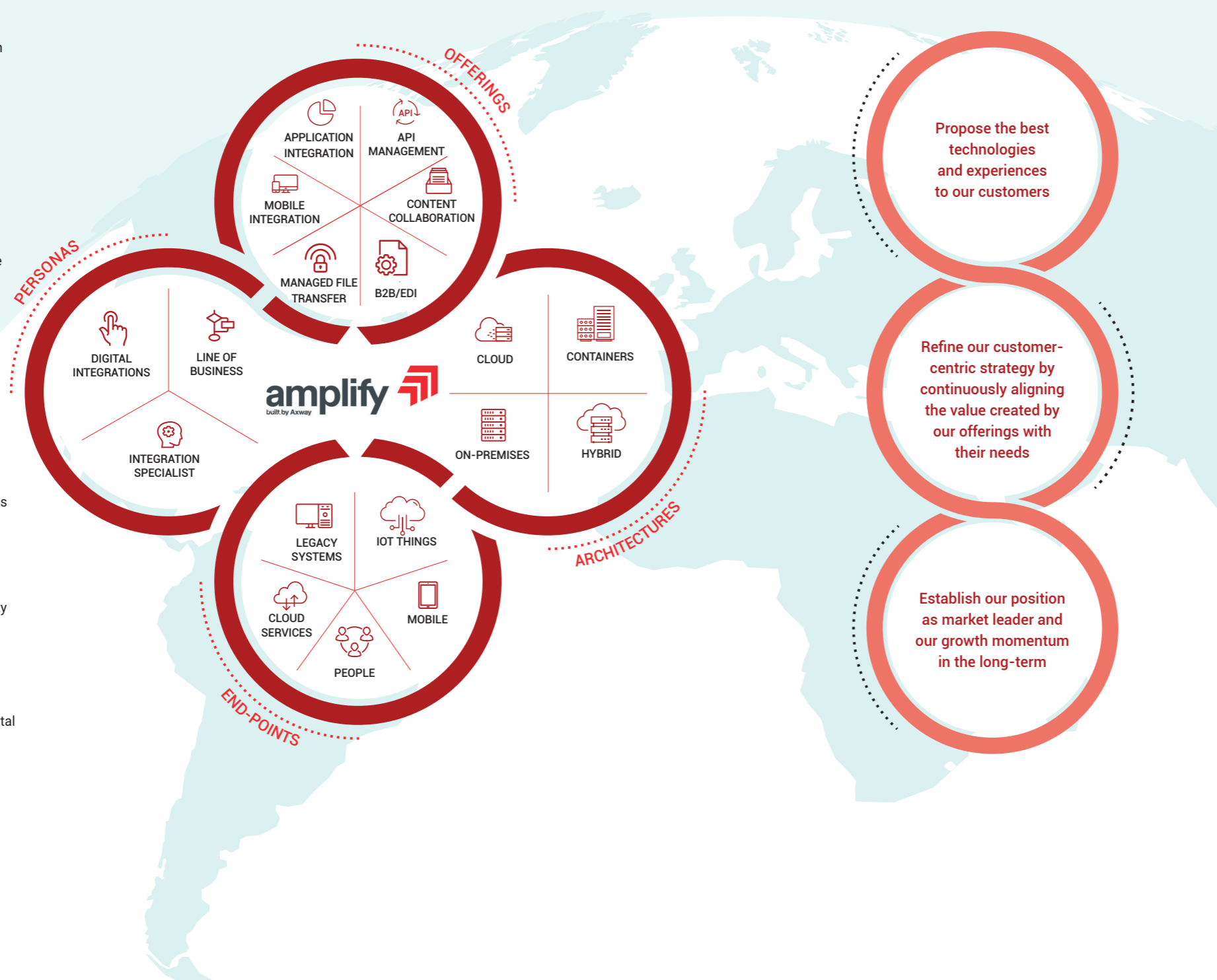
INFRASTRUCTURE SOFTWARE MARKET TRENDS

Our Business: modernise our customers' IT infrastructures by securely moving, integrating or exposing their data to contribute to their business performance in a digital model.



Our Strengths → Our Offer → Our Strategy → Our Value Creation

- TALENT**
- 1,888 Employees
 - Our businesses: R&D, Customer Success Organisation and Support structures
 - International diversity
- INNOVATION**
- €60.4 million R&D in 2020
 - 63 technology patents filed
- SOLUTIONS**
- Digital transformation for 11,000 customers
 - Reputed technological expertise
 - Robust and diverse product portfolio: API / IPaaS / MFT / B2B / EDI / mobile, etc.
 - Amplify hybrid integration platform
- STRUCTURE**
- Revenue: €297.2 million (79% recurring)
 - Operating profit margin: 10.4%
 - Locations in 17 countries
 - Distribution in over 100 countries
 - Balanced governance shared by a Board of Directors and an Executive Committee
 - Independent project supported by a family shareholding structure and historical proximity with Sopra Steria Group
 - Financial capacity underpinning organic and external growth
- COMMITMENTS**
- Social, Societal and Environmental commitments
 - Business ethics
 - Digital responsibility



Propose the best technologies and experiences to our customers

Refine our customer-centric strategy by continuously aligning the value created by our offerings with their needs

Establish our position as market leader and our growth momentum in the long-term

